

2007 -  DATALOCKER® - 2017



YEARS OF SIMPLY SECURE

A DECADE OF DATALOCKER

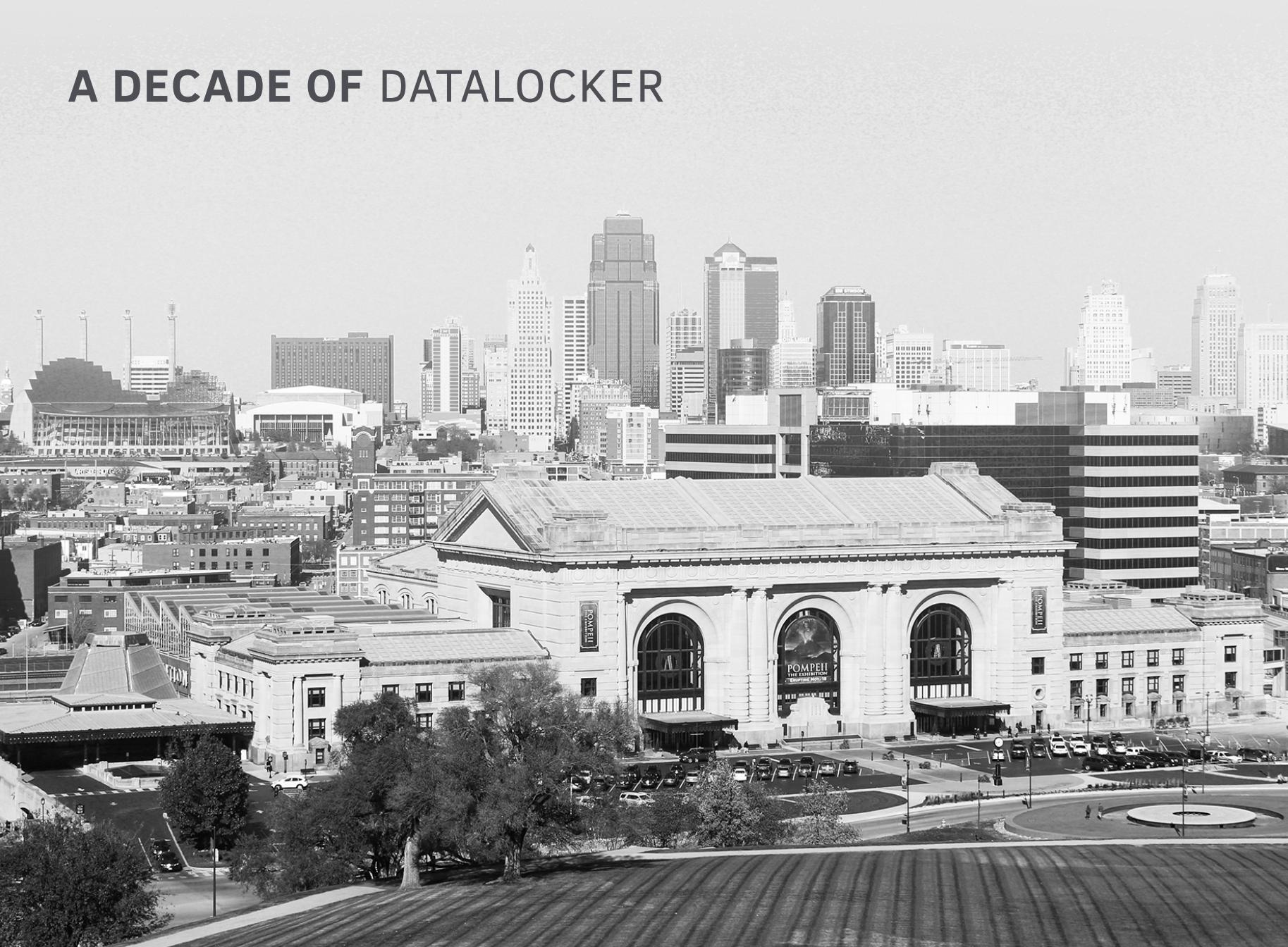


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CEO MESSAGE

In 2007, a chance meeting at a hotel in Korea brought David, Hangsook and I together to embark on a remarkable journey. As 2007 marked the beginning of one of the world's worst economic crisis', the three of us, armed with just a simple idea and a shoestring budget, poured our blood, sweat and tears into building DataLocker. Over the past 10 years we have had the privilege of witnessing what I call "God's Hand at Work"; the never ceasing cascade of people, opportunities, miracles, relationships, and customers that have sustained and enabled DataLocker to be a global player in a challenging field.

Whenever we faced adversity or were presented an opportunity, our team rose to the challenge and have consistently overachieved. Since we launched our first product, DataLocker:

- Was recognized as one of the top new products at CES 2008 by MSNBC
- Moved from a single room at the Enterprise Center of Johnson County to 4 offices in Kansas, California, Korea and the United Kingdom
- Created the world's first FIPS 140-2 validated external hard drive
- Holds 27 patents
- Completed and paid for two acquisitions
- Has grown revenue annually an average of over 80% per year for the past 8 years
- Grown our team to 40 members

What distinguishes DataLocker from others and what is responsible for our success is our team. We have assembled a team from all parts of the world with unique backgrounds, skills and personalities. If you told any of our team members in 2007 that in 2017 they would be working for a Kansas based data security company, 100% of them, including me, would have rolled over laughing. I firmly believe that the same force that has propelled DataLocker over the years has also called each of us, current and former team members, to this very place, at this very time, to be part of this very special family we call DataLocker.

Reflecting on these past 10 years has filled me with an overwhelming sense of gratitude. I want to thank each and every one of our current and former team members that have invested a portion of their lives in making DataLocker what it is. Secondly, I want to thank our partners who have often gone the extra mile for us, for all their support through the years. Finally, I want to thank our customers, who have placed their trust in our products.

Without our team, partners and customers, we would not be here.

As we celebrate this past decade, I pray that we can continue the traditions of excellence, innovation and dedication that we have established, for many more years to come.

Many thanks to all,



Jay Kim | CEO

EXECUTIVE SUMMARY

The idea for DataLocker was sparked when two strangers met in an elevator. In ten years, DataLocker has established an award winning product line and a total security solution for data at rest. This idea that started in as small of a space as an elevator, has grown to develop a worldwide presence with offices in Kansas, California, Korea, and the United Kingdom.

DataLocker was growing and progressing gradually until it acquired a couple of game changers: Blockmaster in 2015 and Ironkey EMS in 2016. The addition of central management to our suite of solutions has been a huge contributor to our 52% compound annual growth rate for the last three years.

DataLocker is...

- A company full of passionate people who love the products we create
- A world-wide technology company that never stops innovating
- A network of employees and partners that satisfy our customers with superior quality, value, and service
- An essential building block in a complete data security solution
- Recognized for its award-winning, employee-first culture
- Focused on employees: value, development, leadership and motivation

HISTORY & EXPANSION

2007
NOVEMBER



DataLocker founded
An unexpected elevator encounter inspires the genesis of DataLocker

2009
JANUARY

CES Innovations Award
DataLocker Pro AES recognized as CES Innovations Award honoree

PRO AES and Enterprise DataLocker launches the Pro AES and Enterprise line of drives

2010
MAY

NMCI
DataLocker receives US Navy NMCI certification

2011
FEBRUARY



FIPS 140-2 Validation
Passes NIST FIPS 140-2 testing for the DataLocker Enterprise



CES
DataLocker Secure Drive is showcased at the Consumer Electronics Show in Las Vegas, Nevada

2008
JANUARY

MSNBC
MSNBC recognizes DataLocker as one of the "Top Business Products at CES"



2010
JUNE



Investors
Jon Darbyshire, Gary Fish and Lance Melber invest in DataLocker

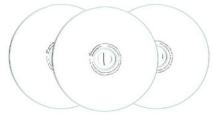
2013
FEBRUARY

Kansas City's 25 Under 25
Thinking Bigger Business Media announces DataLocker as one of Kansas City's 25 Under 25

HISTORY & EXPANSION

2013

AUGUST



EncryptDisc Self-Encrypting Optical Media

DataLocker acquires EncryptDisc from Imation, offering recordable optical media encryption



KC Chamber Top Ten Small Business

DataLocker was named one of the Top 10 Small Business at the KC Chamber's announcement reception hosted at Boulevard Brewing Company

2015

APRIL

2016

FEBRUARY



DataLocker Acquires IronKey EMS and Hard Drives Business

DataLocker, in cooperation with Kingston Technology acquired IronKey Enterprise Management Services and encrypted hard drive business; Kingston acquired the IronKey flash drive business



DL3 FE FIPS Validated USB 3.0 Encrypted External Hard Drive

DataLocker® Introduces DL3 FIPS Edition, a FIPS 140-2 Validated Encrypted External Hard Drive with Cascading Dual Encryption (SPAWAR)

2014

JUNE



DataLocker Acquires BlockMaster AB

The acquisition of BlockMaster AB, the Swedish developer of the SafeConsole management solution, created new opportunities for remote management of encrypted endpoints

2015

JULY



2017 EY Entrepreneur of the Year Finalist

EY nominated Jay Kim as the finalist in 2017 Entrepreneur of the Year Award in Kansas City

2017

APRIL

QUOTES FROM OUR EXECUTIVE TEAM



"A small idea can make a big change in people's lives and it takes more than the best technology to make you the best company. DataLocker started with a small idea and its people developed that idea into a leading security solution. Thank you Jay and the rest of the team, for your contribution in making DataLocker what it is today."



David Kim | CTO



"I can't believe it's been 10 years since the beginning of DataLocker. I remember when it was just three of us. It's amazing to think back on what we have been through and how hard we have worked to get to where we are now. Since then, we've grown significantly and I am thankful to be part of this great team. Go Team DataLocker!"

Hangsook Cho | Director of Operations

"I am passionate about DataLocker and got involved in 2008 first as a distribution partner for the EMEA territory and then had the opportunity to invest and become a shareholder. I now act as VP of International Sales whilst continuing to run my own company Origin Storage....I look forward to keep growing our business and ensure everyone involved shares in the success of DataLocker."



Andy Cordial | VP of International Sales

"Ten years ago, I had the pleasure to travel to the West coast with Jay to speak with a potential investor about growing DataLocker. At that time, DataLocker was just an idea, but through Jay's personality, hard work, ingenuity, and risk taking - the definition of entrepreneurship, it is amazing to see what the company has become: a internationally known company, a leader in its market space, and a place where quality people work. Jay's drive for success and his loyalty to his employees are something I have learned from. Congratulations Jay, I look forward to seeing what you are able to accomplish with the team at DataLocker over the next 10 years!"

Michael Yim | CFO



"As Steve Jobs once said, "The only way to do great work is to love what you do." During my five years at DataLocker, I was given the privilege to do what I love and not only do I love what I do, I get to do it with amazing people who make up an extended work family. I have no doubt that DataLocker will go even further in the next 10 years!"

Shauna Park | Marketing Director / Channel Sales



"I am delighted and honored to be a part of the DataLocker family. I'm amazed it's only been 5 years since I first started. I have seen the company grow so much and accomplish great things in that short period. I believe the company's core values is what makes DataLocker a great place to work and grow one's career. The technology world is moving insanely fast and DataLocker is in the race."

Kean Sananikone | VP of Technology



"The best part about working for DataLocker is the amazing group of people I get to work with every day and the team atmosphere! Everyone is willing to pitch in and work together to help grow the business."

Lacy Sestak | Controller

GOING FORWARD

With the support of our partners and our team around the world, DataLocker has achieved many milestones on the road to provide an employee-first culture and award winning product line.

Given the loyalty of those who have been with us these past 10 years, along with new team members who believe in this company, we are humbled and ready to take on the next decade with even more dedication and diligence.

Going forward, we hope only to improve by putting our employees first and providing the ultimate data security solution to customers.



